

Report on the Reverse Buyer Seller Meet for Ceramic and Glass Products
Organized by CAPEXIL
Coinciding with CeraGlass India 2012
Ahmedabad • Morbi • Jaipur
14-17 December 2012

***17 International Companies and 25 delegates & 81 Indian exporters
of ceramic and glass products Participated in the show***

Preface:

India is one of the most promising hubs for manufacturing of specialized items such as ceramic tiles, sanitaryware, tableware, glass and glassware etc. The quality and efficiency of the products are comparable to that of international standards. The growth in these sectors in terms of employment and foreign exchange earnings has been phenomenal. However, there is a specific need to portray the vast production base, growth and excellence involved in these sectors before the developed and fast developing international markets. So far the marketing efforts of Indian exporters were driven by individual relationships by way of establishing contacts with foreign importers through participation in international trade fairs and events but an India-specific integrated approach was lacking. To provide a fillip to the integrated international marketing approach of these industries and to launch an aggressive export promotion measures for quantum jump in exports, CAPEXIL envisaged a buyer contact programme viz., Reverse Buyer Seller Meet (RBSM) for Ceramic and Glass Products. This happened to be the 2nd edition of the RBSM. The RBSM comprised of 3 different Buyer Seller Meets (BSMs) which took place at Ahmedabad, Morbi and Jaipur on 14th December, 15th December and 17th December respectively and was sponsored by the Market Access Initiative Scheme of the Ministry of Commerce, Govt. of India for the year 2012-13. The 3rd and last leg of the BSM coincided with the CeraGlass India 2012 – an international trade show organized by CII and RIICO.

Objective:

- ▶ An international marketing linkage and publicity campaign for specialized Indian ceramics and allied products including refractories and glass and glassware through the Reverse Buyer Seller Meet.
- ▶ To create a link between the foreign buyers and Indian exporters under one roof at a single location
- ▶ Opportunity for exporters located at remote place in different parts of India to meet international buyers
- ▶ Efficient utilization of limited time of buyers

- ▶ Preference to sell focus products to focus buyers from focus countries
- ▶ Assess the strength and weaknesses of the competitors to explore the markets
- ▶ Consider the possibility of business alliances/marketing tie-ups with enterprises/established importers

Sectors covered in the Reverse Buyer Seller Meet:

Ceramic Wall & Floor Tiles, Sanitaryware and Allied Products, Potteryware, Stoneware, Tableware, Crockery, Insulators, Ceramic Colours, Frits & Glazed Products, All types of Glass Products etc.

Selection of Foreign Buyers:

The Council got in touch with the Indian Diplomatic Missions in Europe, Middle East, African Countries, Latin American Countries, Asean+2 etc. with regard to organizing the Reverse Buyer Seller Meet. The selection of the overseas buyers for the RBSM was done on the basis of the recommendations from the Indian Missions and Chambers of Commerce etc. in respective countries. Based on the recommendations by the Indian Missions etc. 17 Foreign Companies with 25 delegates participated in the RBSM.

Format of the Show:

One to one meeting between Indian exporters and their foreign counterparts based on scheduled programme with 20 minutes slot for each.

Names of countries from where buyers were invited:

Brazil

Croatia

Egypt

Ethiopia

Germany

Hungary

Iraq

Latvia

Namibia

Sri Lanka

Tanzania

Uganda.

World import data for ceramic tiles, sanitaryware and tableware with special focus on participating countries:

Value in USD
Million

	Ceramic Tiles						Sanitaryware			Ceramic Tableware		
	HS 6907 (Unglazed ceramic tiles...)			HS 6908 (Glazed ceramic tiles...)			HS 6910 (Sanitaryware)			HS 6911 (Tableware,kitchenware...)		
	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
World	2,949.21	3,627.75	4,056.74	9,553.07	10,697.51	11,234.57	3,981.21	4,543.90	4,737.05	2,956.26	3,437.74	3,868.98
Brazil	54.63	122.76	211.88	17.46	21.19	35.86	2.61	6.70	20.71	29.22	48.34	72.63
Croatia	17.83	17.43	17.38	76.49	63.51	69.29	12.97	9.76	10.62	10.29	11.67	14.06
Egypt	1.97	3.49	2.89	10.80	16.01	16.34	1.95	1.75	1.30	12.94	14.33	14.94
Ethiopia	1.02	1.49	1.42	11.90	13.53	16.21	6.12	4.12	4.62	2.29	3.68	3.23
Germany	132.42	144.35	178.49	508.36	537.84	618.36	243.40	265.30	313.27	237.52	272.09	308.22
Hungary	23.55	17.38	17.00	50.29	43.64	44.17	18.49	18.60	24.73	11.15	9.92	8.15
Iraq	14.45	19.15	14.74	80.50	317.01	140.64	11.15	42.04	19.38	8.04	10.16	6.49
Latvia	3.48	2.81	2.69	10.47	8.58	11.96	5.77	6.45	8.03	6.03	3.63	3.77
Namibia	3.68	5.76	6.02	4.17	3.19	3.55	3.60	3.91	3.70	2.63	1.67	1.55
Sri Lanka	0.59	0.46	0.63	11.39	17.54	32.09	3.97	4.59	6.07	2.92	5.31	5.87
Tanzania	1.35	0.74	2.68	27.02	33.88	34.43	5.77	5.77	6.89	2.80	3.13	3.48
Uganda.	1.16	0.94	1.49	10.11	13.40	15.57	2.40	2.26	2.81	2.20	1.91	2.17

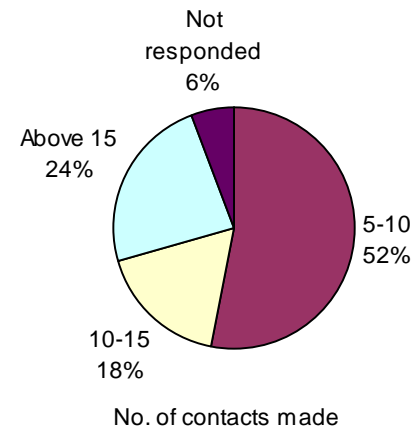
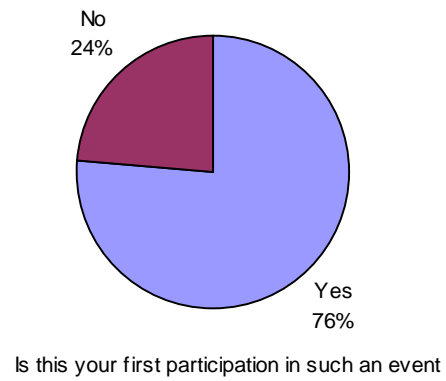
Export performance of ceramic products in World Regions

Value in Rs. Lakh	Ceramic Tiles				Sanitaryware		Ceramic Tableware	
	HS 6907 (Unglazed ceramic tiles...)		HS 6908 (Glazed ceramic tiles...)		HS 6910 (Sanitaryware)		HS 6911 (Tableware,kitchenware...)	
	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12
Europe	246.84	255.67	400.81	2,164.19	2,048.93	2,405.07	3,070.70	3,350.92
Africa	1,167.07	1,296.20	7,730.11	10,082.60	5,844.96	7,749.28	502.63	589
America	314.14	291.24	854.67	1,349.57	1,288.44	559.01	408.46	1,614.36
Asia	5,912.41	4,881.96	20,450.00	25,661.69	9,601.95	15,049.01	719.3	753.79
CIS				9.51	60.22	97.38	240.83	168.34

Export performance of ceramic products in participating countries

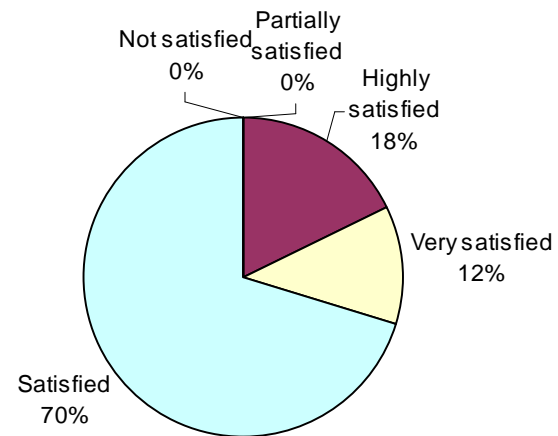
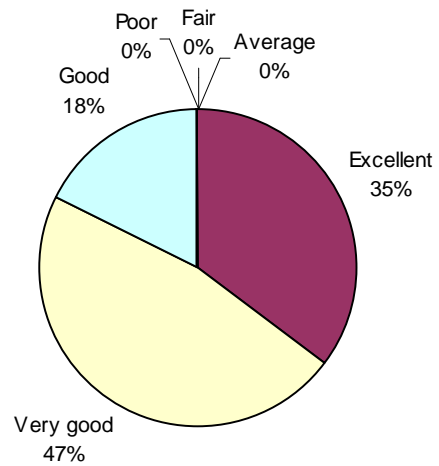
Value in Rs. Lakh	Ceramic Tiles						Sanitaryware			Ceramic Tableware		
	HS 6907 (Unglazed ceramic tiles...)			HS 6908 (Glazed ceramic tiles...)			HS 6910 (Sanitaryware)			HS 6911 (Tableware,kitchenware...)		
	2009-10	2010-11	2011-12	2009-10	2010-11	2011-12	2009-10	2010-11	2011-12	2009-10	2010-11	2011-12
World	4,390.59	7,665.75	6,728.33	21,533.40	29,692.38	39,307.65	15,775.86	18,942.91	25,877.50	4,475.83	5,094.53	6,526.13
Brazil			5.61			4.51	12.57	6.43	4.87	5.13	1.6	
Croatia			0.03									
Egypt	5.05	7.76	2.01	0.09		0.63	184.61	328.57	452.78	568.16	276.66	428.26
Ethiopia		0.65		0.88	194.71	669.84	0.27	55.33	64.71		0.65	
Germany		8.34	1.56	11.66	26.93	31.69	48.08	57.64	189.85	235.77	451.62	570.02
Hungary						0.75				0.21		
Iraq	22.54	1.28	59.59	278.06	1,212.47	1,002.08	1,258.79	1,747.72	2,339.36	17.45		
Latvia		0.08				62.09						
Namibia			8.36	13.96	15.29		3.51				0.01	
Sri Lanka	55.43	61.13	141.21	1,051.62	1,992.47	3,231.18	338.49	433.69	653.21	8.74	17.42	2.28
Tanzania	35.58	182.43	210.38	415.3	480.54	493.62	275.29	369.68	377.38	0.43	2.08	33.23
Uganda	5.31	66.96	69.12	42.54	305.89	952.1	62.05	77.3	210.49	7.11	0.15	1.07

Analysis of Participants' Feedback



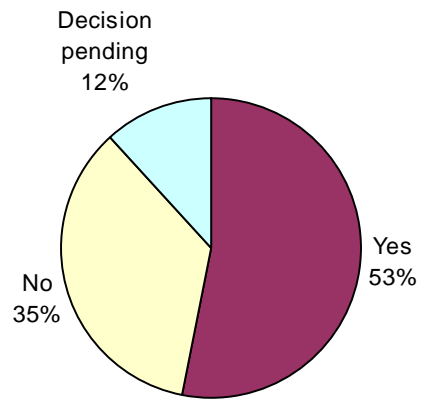
Is this your first participation in such an event

No. of contacts made in the event

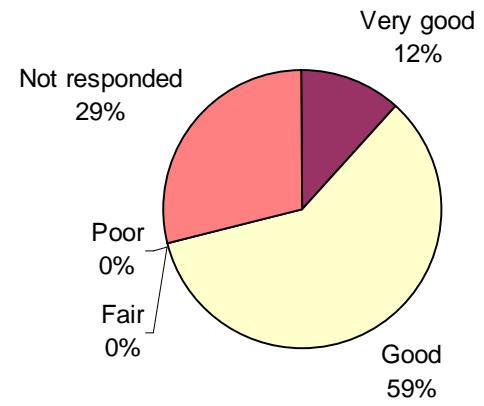


Quality of business visitors

Your impression about business done by you



Could you appoint any agent / distributor etc.



Quality of buyers

Press Communique

CERAGLASS INDIA 2012 NEWSLETTER
JAIPUR, DECEMBER 15-18, 2012



daily glaze

DAY 3

Quote
of the day

Rajasthan enjoys many competitive advantages in the ceramic and glass sector. I am sure that with the event like CeraGlass India 2012, the state will emerge as a preferred investment destination for this sector.

— Dr Dileep Baid,
Chairman,
CII Rajasthan State Council



Foreign buyers hail CeraGlass

Monday was a busy but fruitful day for buyers and sellers at CeraGlass India 2012. Nearly 17 buyers from 13 countries met the prospective sellers in a cordial atmosphere where brainstorming technical sessions related to the ceramic and glass industry were simultaneously on.

"Rajasthan is a state where all the minerals required for ceramic industry are available. There is no other state like this in India," says Rohan Awadhani, Technical Sales Manager at Imerys, which is engaged in mining of raw material in the state.

"CeraGlass India 2012 is the most well organised fair amongst all such events attended by Imerys in various parts of the country," adds Rohan. "As of today, our team is surveying Neem Ka Thana for further mining."

Mr. Hans Jurgen Hofmann of Amberger Kaolinwerke (Germany) says that CeraGlass is an excellent platform for expanding their business prospects. According to Mr. M.S. Shiv-aaj, Director, Wistra Elmetherm (I) Pvt. Ltd, they are here to explore more op-



portunities, especially in Rajasthan.

Vitaliy Serdyakov of UkrainianKaolin Company says we have come here with a lot of expectations. "We are thrilled by the opportunities this fair has provided us. Everything appears to be well organised and makes us feel comfortable."

Mr. S.K. Mehta of Ocean Ceratech Pvt. Ltd. held a business meet with Kidane H. Mariam of Ethio-Queen Business Enterprise of Ethiopia. Mr. Mehta's Jaipur-based firm is manufacturing colours used in ce-ramic industries and is a major

supplier to all the tile manufacturers. "I have come to this fair with a lot of expectations. I have been importing tiles from India and has a definite advantage in quality for both digital and vitrified tiles. The products are excellent," says Konstantins Belajevs of Cita Sanitehnika, Latvia (Europe).

Misel Capalija of Kimi-Commerce, from Croatia echoes same views. "I had a very fruitful meet with Somany tiles and would like to take this further."

Overall, a satisfying B2B meet at CeraGlass, giving a thrive to the state's ceramic and glass industry.

PARTICIPANTS LIST FOR RBSM AT AHMEDABAD, MORBI & JAIPUR CO-INCIDING WITH CERAGLASS 2012 DURING 14TH TO 17TH DECEMBER 2012, 2012-13 UNDER MAI					
SL. NO.	NAME OF THE COMPANY	ADDRESS	CONTACT PERSON WITH DESIGNATION	E-MAIL	CONTACT NO.
1	ACCORD CERAMICS PVT. LTD.	8A NATIONAL HIGHWAY, OLD GHUNTU ROAD, MORBI – 363 642 (GUJARAT) INDIA	MR. KHIMJIBHAI M. PATEL (DIRECTOR) MR. SAGAR N. PATEL	info@accordceramics.com	98253 24834 / 98794 22622 / 91- 2822-240835 / 240836 / 240837
2	BHABHA CERAMIC PVT.LTD.	8-A NATIONAL HIGHWAY, ORSON CERAMIC ZONE, LAKHDIRPUR ROAD, MORBI-363642. GUJARAT, INDIA	Mr. Anilbhai patel, MD ; Mr. Bhavik Patel, Mktg Person	info@bhabhaceramic.com	9825211603
3	CERA SANITARYWARE LIMITED	MADHUSUDAN HOUSE OPP. NAVRANGPURA TELEPHONE EXCHANGE NAVRANGPURA AHMEDABAD - 380 006 GUJARAT	ARVIND PANERI ASSTT. MANAGER (EXPORTS)	apaneri@cera-india.com	TEL : 079-26449781 FAX : 079-26569259
4	CLAYRIS CERAMICS PVT LTD	8-A N.H WAY LAKHDIRPUR ROAD MORBI - 363642, GUJARAT, INDIA	MR DIVYESH VILPARA , DIRECTOR	info@clayris.com , info@marbellaceramic.com	00919909020098 / 00919825276445
5	CROMA CERAMIC PVT. LTD.	Off NH-8A, Lakhdirpur Road, Morbi-2, Rajkot District, Gujarat, India	Birju Ransariya (Business Executive)	info@cromaceramic.com , birjuransariya@yahoo.com	Tel: 02822-243829, Fax- 02822-243828
6	CRYSTAL CERAMIC IND. PVT. LTD.	AT : KAIYAL, KAIYAL – SHDEHAVI ROAD, TAL : KADI, DIST. MEHSANA - 382705	MR.G. Z. PATEL, C.C.O.	info@crystalceramic.com	093742 71000 / 02764 - 267531, 02764 - 267630
7	CYBER CERAMICS	8-A, National Highway, Morbi-363642	MR. SUNIL PATEL, MANAGER	cyberceramics@gmail.com	9978844844 / 2822- 283102 ; 2822- 283101

8	DELL CERAMIC PVT LTD	Old Ghuntu Road,Dist Rajkot,Gujarat India Morbi 363642	Hitesh Loriya (Managing Director)	info@salonceramic.com info@dellceramic.com	02822 242115 / +919825043957
9	DURAVIT INDIA PVT. LTD.	61, TITANIUM, CORPORATE ROAD, PRAHLADNAGAR, AHMEDABAD-380051	Mr. Asutosh Shah, MD	info@in.duravit.com	079-66112300 /338
10	EXCEL COLOURS & FRITS LTD.	G-1, 553 & 554 SITAPURA INDUSTRIAL AREA, TONK ROAD, JAIPUR-302022, RAJASTHAN, INDIA	Mr. Surendra K.Jhunhunwala, Managing Director	excelcfltd@gmail.com	9821021052 / 9414054508 / 0141 2770207 / 1131 ; 0141 2770124
11	FACE CERAMICS PVT.LTD	8 A National Highway Lakhdirpur Road,Morbi – 363642, Gujarat, India	Mr. Anil G Dhamasana (Director)	export_faceimpex@yahoo.com , rg_face@yahoo.com	9879490592 / 91-2822-240720
12	FAVOURITE CERAMIC PVT. LTD.	8/A, NATIONAL HIGHWAY, LAKHDHIRPUR ROAD, MORBI-363642 (GUJARAT) INDIA	Mr. Vijay Patel, MD	info@favouritetiles.com	98985 91857/2822-242206, 242965
13	GALAXY SANITARYWARES PVT. LTD.	8-A , NATIONAL HIGHWAY, MATEL ROAD, DHUVA, WANKANER, GUJARAT INDIA. PIN:363621	MR. GAUTAM KHANT – DIRECTOR ; MR. PRASHANT KHANT – DIRECTOR	gretatiles@gmail.com	9909972172 / 9909972190TEL:+91 2828 287528 FAX: +91 2828 287628
14	GLOBAL IMPEX LINK	F-5, 1st Floor, Anand Complex, Nr. Sola Overbridge, Thaltej, S.G. Highway, Ahmedabad – 380 059, Gujarat, India	Krunal Upadhyay - Director (International Marketing) ; Mehul Patel --- Director (Exports)	krunal@gilceramics.com , mehul@gilceramics.com	9429206494 / 9974261444

15	HARDWAR POTTERIES	8-A, N.H. AT.LALPAR TAL. MORBI.(GUJ.)-363642	Mr.SANJAY N. PATEL, PARTNER	info@goldsil.in	Ph. : 02822-240914 / 09879315000, Fax:243752
16	HIMSUN CERAMIC	8/A NATIONAL HIGHWAY, AT NEW JAMBUDIA, BEHIND LALPAR POWER HOUSE, MORBI-363642	Jeegnesh Patel Administrator Jimmy Patel Partner Prashant Patel Partner	admin.himsunceramic@gmail.com	02822-653414 FAX-088-60632823
17	ICON EXPORT	1st Floor, Star Plaza Complex, Sanala Road, MORBI- 363 641 Gujarat- India	Mr. Bhavesh C. Dasadiya, Partner Mr. Nirav D. Bhatt	info@iconexport.com	91 99244 62007 / +91 97251 20510 / 2822 223007 / +91 99244 62007
18	INOX CERAMICS	8-A, NATIONAL HIGHWAY, NEAR MATEL RIVER, AT. DHUVA, TAL. WANKANER. 363641 GUJARAT, INDIA	MR HARDIK PATEL [PARTNER]	info@inoxceramics.com	00 91 987 911 3400
19	J.R. EXPORTS	711, ANIL ROAD, NR. ANIL STARCH MILL, AHMEDABAD - 380025	Rutuja Patel & Kinjal Kachhiya	jreexports@sonyaceramics.com	91-79-22202588, 22203353
20	KARISHMA MOSAICS PVT. LTD.	4th Floor ,Samaan II,Opp. Reliance Petrol Pump,Anand Nagar , Ahmedabad -380015, Gujarat, India	Mr. Rishav Pankajkumar Poddar, Business Head – International Marketing	rishav.poddar@italiagroup.in , anupama.bhagi@italiagroup.in	79-40006000,+91-79-40006200
21	KCD INTERNATIONAL	DETHARIYA & ASSOCIATES, 6-LATI PLOT, OPP. RATNAKALA DIAMOND,MORBI-363641, GUJARAT, INDIA	Mohammed F. Joint, Mr. Bhavesh Parekh , (CA) Chetan Dethariya	kcdint@hotmail.com	91 2822 250115 / +91 98253 62324 & +91 2822 250114
22	LAVISH CERAMICS	8-A NATIONAL HIGHWAY, LAKHDIRPUR ROAD, NEAR ANTIQUE GRANITO, MORBI(GUJARAT)INDIA	MR. DILIP PATEL, MD	lavishceramics@gmail.com / www.lavishceramics.com	02822 292070 / 0091 99099 80081

23	MAGNUM CERAMICS PVT LTD	NATIONAL HIGHWAY 8A, RAFALESHWAR GIDC, RAFALESHWAR, MORBI - 363642	Mr. MANOJ PATEL (MD) Mr. ANIL PATEL (MKT DIR)	info@magnumceramics.com	98252 22776 / +91 99099 55505 / T: 02822 294871 / F: 02822 283772
24	PARADISE POTTERY WORKS	P.O. Box No.29, Taranetar Road, Thangad - 363530 (Gujarat) India	Mr. Mayur J. Doshi (Ceramic Engineer)	paradisepottery72@gmail.com , paradisepottery@hotmail.com	9825054559 / 2751 220202 / 702 ; 2751 220902
25	PULSAR CERAMIC	8-A, NATIONAL HIGHWAY, NEAR DARIYALAL RESORT, RAFALESHWAR, MORBI- 363642, GUJARAT	Mr. Jatin Adroja (Partner), Mr. Malay Sherasia (Manager)	info@pulsarceramic.com	91-2822-283083 / 91-9825630181
26	SAFAYAR CERAMICS PVT. LTD.	949/2, Village Gamadi, Viravada Road, Viravada, N. H. 08, Himatnagar, 383001.	Tushar Raval, Director & Balbhadra Patel, Director	safayar2011@gmail.com	91 2772 225073/74
27	SILK CERAMICS	OLD GHUNTU ROAD, NEAR SONA CERAMIC MORBI DIST – RAJKOT (GUJRAT-INDIA)	MR. KAMAL POPAT-- MARKETING MANAGER-	silkceramics2009@gmail.com	0091 02822 242702, 242802 / 0091 9925027205
28	SIMOLA VITRIFIED PVT LTD	OLD GHUNTU ROAD, B/H NELCO CERAMICS, MORBI – 363642	MR. SIMIT MODI	pratik.kaneria@simola.in , simit@simola.in	M – 09638522111 FAX – 011 43852111
29	SIMPOLO VITRIFIED PVT. LTD.	OLD GHUNTU ROAD, MORBI- 363642, GUJARAT, INDIA	MR. DHARAMVEER SINGH , DIRECTOR, MR. MANSUKH KAILA, DIRECTOR	export@simpolo.net , singh@simpolo.net	91 9725368222 / 97254 59222 / 2822 243622
30	SMRUTI POTTERY WORKS	“SMRUTI POTTERY WORKS”, P.O.BOX NO.-51, AMRAPAR ROAD, THANGADH-363530	MR. RAVI MARU (PARTNER)	ssspw@bsnl.in , rvmaru258@gmail.com	(02751) 220314/ 220428 / 222428 / 220442 / (02751) 220842

31	SOLO CERAMICS	8-A, National Highway, Lalpar Road, Morbi - 363 642, Gujarat, India	Mr. Bopaliya Bhavesh R., Partner	info@soloceramics.com , soloceramics@gmail.com	9825215904 / 9825079309 / 02822-241863.291393
32	SOMANY CERAMICS LIMITED	82/19, Bhakerwara Road, Mundka, New Delhi-110 041, India	Mr. Amit Bhatnagar , Ast. General Manager ; Murali Krishnan, Dy. Manager-Exports	export@somanytiles.co.in , amit@somanyceramics.com	9810022317/ 9215448524 / Tel: 01276 241002 (4 lines) / Fax: 01276 241006/ 241011
33	SONA CERAMIC	OLD GHUNTU ROAD, MORBI 363 642 (GUJ – INDIA)	Mr. Devang Maniyar, Export Manager	info@sonaceramic.com	98252 91711 / Ph.: +91 2822 240222 / 241526 Fax: +91 2822 240122
34	STONEX INTERNATIONAL	8-A NATIONAL HIGHWAY,2-SHAKTI CHAMBER,MORBI-2, GUJARAT - INDIA	Mr. Upen Nagar, Export Manager	info@stonexinternational.com / info@stonextiles.com	+91-9825035219 , +91-9925235208
35	SUNGOLD CERAMIC	OLD GHUNTU ROAD, P.B. NO:93, MORBI-363642, GUJARAT, INDIA	1) MR. JAYANTIBHAI PATEL - M.D. ; 2) MR. KALPESH PATEL – EXPORT MANAGER	info@sungoldsanitary.com , info@sungoldexim.com	2822 243768, 242482
36	SUNSHINE TILES CO PVT. LTD	8-A, NATIONAL HIGH WAY, DHUVA-363622 DIST RAJKOT	SACHIN PARIKH (Director) & RAVIN ASHAR (RSM)	sachin@sunheart.in, ravin@sunheart.in	9909988385 & 9909988462 / 02828 287858 FAX.02828 287559
37	SUNSTAR CERAMIC	NAVAGAM ROAD,AMRAPAR,THANGADH-363530 GUJARAT-INDIA	MAHENDRA M.CHAVDA,PARTNER; VIRAT J.DODHIVALA, PARTNER	sunstarceramic@yahoo.in	09879493304 , 09825279715 / 02751 221221 FAX 02751-221222

38	SWASTIK CERACON LTD.	D-801-807, GANESH MERIDIAN, OPP. AMI RAJ FARM HOUSE, NR. GUJARAT HIGH COURT, S. G. ROAD, AHMEDABAD-380060	MR. PARAG DHORAJIA (Manager- International Trade)	sales@swastiktiles.in , parag_it@swastiktiles.in	9925046704 /079-29299721
39	SWELLCO CERAMIC	JETPAR ROAD, AT. PIPLI, MORBI GUJARAT-INDIA	Mr. Viral Patel (PARTNER), Mr. Jatin Patel (PARTNER)	swellcoceramic@yahoo.in	TEL. +91-2822-294066 FAX.+91-11-43852730
40	SWIDAN CERAMIC	8-A, NATIONAL HIGHWAY, B/H OLD JAMBUDIA VILLAGE, MORBI – 363642, RAJKOT, GUJARAT, INDIA	Mr. MEGHJIBHAI PATEL, PARTNER, Mr. DANKARK JOSHI	info@swidanceramic.com , swidanceramic@gmail.com	9727770087, +91-9727770088 /
41	UNIQUE SANITARIES PVT.LTD.,	TARNETAR ROAD, THANGADH 363530 (GUJ) INDIA	Mr.Hitesh Gosaliya	unique433@gmail.com	09825320512 / 02751-220522,220433, FAX : 02751-220533
42	VARMORA GRANITO PVT. LTD.	8/A NATIONAL HIGHWAY, AT. DHUVA, TAL.WANKANER , GUJARAT , INDIA		exports@varmora.com , punit@varmora.com	
43	SWIDAN CERAMIC	8-A, NATIONAL HIGHWAY, B/H OLD JAMBUDIA VILLAGE, MORBI – 363642, RAJKOT, GUJARAT, INDIA	Mr. MEGHJIBHAI PATEL, PARTNER, Mr. DANKARK JOSHI	info@swidanceramic.com , swidanceramic@gmail.com	9727770087, +91-9727770088 /
44	ORIENT CERAMIC		Mr. Shailendra Ajitsinh Jhala	orient_sanitary@yahoo.com	9825221637
45	OCTIVA CERAMIC	8 - A, National Highway, Lakhdirpur Road, Opp. Antique Ceramic, Morbi - 363642	Mr. Chirag S. Unadkat	octivaceramic@yahoo.com	9825412150
46	LIVON CERAMIC	8 - A National Highway, At Dhuva, Tal : Wankaner, Dist : Rajkot Gujarat	Mr. Kirit Rangpadiya	info@livonceramic.com	9825238115

47	SIGNATURE CERAMIC PVT. LTD.	Morbi - 363642, Gujarat	Mr. Bavanji Patel, MD	info@signatureceramic.com	9825177206
48	COLOR TILES PVT. LTD.	Near Salon Ceramic, Old Ghuntu Road Morvi - 363 642, Gujarat	MR. Niraj Patel	colortile@ymail.com	9879911314
49	ITALICA FLOOR TILES LTD.	N.H. 8 - A, Bandhu Nagar, At : Makansar, Morbi 363641 Dist. : Rajkot Gujarat	Mr. Rajesh Vaishnani, Marketing Coordinator	rajeshvaishnani.italica@gmail.com	9825347647
50	LEXUS GRANITO (I) PVT. LTD.	8-A, National Highway, Lakhadhipur Road Morbi - 363 642, Distt. - Rajkot, Gujarat	Mr. Hitesh Patel, Marketing Director	info@lexustile.com	9925333000
51	CAPSON TILES PVT. LTD.	8-A, NATIONAL HIGHWAY, NR. DARIYALAL, Morbi - 363641, Gujarat	Mr. Haresh Patel	capsontiles@yahoo.com	9978920444
52	MOD CERAMIC IND LTD.	8-A, National Highway, Morbi 363 642	Mr. Kushal R. Varneshiya, Director	info@argiltiles.com	9825211465
53	YERA CERAMICS	8-A, National Highway, At. : Dhuva, Wakaner (Taluka), Rajkot (Dist.) Gujarat	Mr. Rajesh jakasaniya, ED	info@yerceramics.co.in	9909012211
54	GOLD COIN CERAMIC	Behind Science Collage, P.B. No 17, Bhadiad, Morbi Gujarat	Mr. Nilesh Patel	info@goldcoinceramic.com	9574291777
55	DECOLOGHT CERAMICS LTD.	Old Ghuntu Road, B/H Decogold Glazed Tiles Ltd., Morbi - 363 642	Mr. Jayantibhai M. Pethapara, Director	decolight2004@yahoo.com	9825609515

56	CORONA VITRIFIED PVT. LTD.	8-A, National Highway, Plot No. 289/A, Raffleswar G.I.D.C, Morbi - 363642	Mr. Punit Patel, Director	coronavitrified@gmail.com	9909922881
57	ZEALTOP GRANITO PVT. LTD.	Old Ghuntu Road, Morbi - 363642	Mr. Jitu A. Patel, ED	info@zealtop.com	9879608223
58	ANNEXY INTERNATIONAL	Ravapar Main Road, Opp. A. J. Company, Morbi	Mr. Bhavesh Kathrani	info@annexy.in	9825024773
59	AMBANI CERAMIC INDUSTRIES	8-A, National Highway, Opp. G.E.B. Fedder, Lalpar, MORBI	Mr. Bhavesh Ambani	info@ambanicera.com	9825231514
60	EXCEL CERAMIC PVT. LTD.	Morbi - Wankaner Highway, Makansar, Taluka - Morbi, District - Rajkot, Gujarat	Mr. Suresh J. Patel, Director	info@excelceramic.com	9825223476
61	CAPTAIN CERAMIC PVT. LTD.	8 A National Highway, Morbi, Gujarat	Mr. Nayan Patel	captain_luster@yahoo.com	9879594244
62	TILE GRES CERAMICS	Old Raffleswar Road, Bhadiad, Morbi	Mr. Sunil Aghara	opera.tiles@yahoo.com	9898248515
63	BHARAT POTTERIES LTD.	F - 555 - 559, Road No. 6 V.K.I. Area, Jaipur - 302013	MR. RAMAKANT, ASST. MANAGER	sales@bharatin.com	941440849
64	GOLCHA MINERALS		MR. SUNIL SAXENA, VP (MKTG)	-	9829266033
65	OCEAN CERATECH PVT. LTD.	G1-721, RIICO, SITAPURA IND. AREA, JAIPUR-302022	MR. S.K.MEHTA, DIRECTOR	oceanceratech@yahoo.com	9314913737
66	INDIAN CERAMIC HOUSE	31/401, Langra ki Chowki AGRA - 282004 (U.P.)	MR. VIMAL GUPTA, SALES MANAGER	info@indianceramichouse.com	5624037000
67	GOLCHA ASSOCIATES GROUP	Golcha Gardens, Agra Road, Jaipur 302 003	MR. STYANDRA SHARMA, MNG-MKT	sales@golcha.com	9821021052

68	ARVIND MINERALS		MR. P. PAGARIA, DIRECTOR	-	8003688860
69	FLOOREX TILES	SCO: 14 - A, Sector 7 C Madhya Marg, Chandigarh (INDIA) Pin: 160 019	MR. MEHUL KHOSLA, PARTNER	manukhosla@floorexfrits.com , info@floorexfrits.com	9876427351
70	H&R JOHNSON (I) LTD.		MR. SUKHVINDER, DGM	export@hrjohnsonindia.com	9689940291
71	DILEEP CERAMIC PVT. LTD.	Flat No. 202, Arihant Apartment Udai Marg, Tilak Nagar Jaipur - 302 004, Rajasthan	MR. ROOPCHAND LAKHENG	-	9929110522
72	CDGI, FIROZABAD		MR. YOGESH	-	921961325
73	HOPEWELL TABLEWARE PVT. LTD.	D 10/50, Opposite Chitrakoot Stadium, Chitrakoot, Vaishali, Jaipur-302021	MR. ARNAB SEN, MKT-EXECUTIVE	sales@hopewell-tableware.com , info@hopewell-tableware.com	902438444
74	SAINT GOBAIN		MR. SACHIN, MKT	-	9829788269
75	BUNDI SILICA SAND SUPPLY CO.	"Silica House" Kunhadi Kota - 324008, Rajasthan	MR.CHAND CHANDRA, CEO	info@bundisilica.com	9828109881
76	KAJARIA CERAMICS LTD.	J1/B1 (Extn.), Mohan Co - op Industrial Estate (Opp. Badarpur Thermal Power Station), Mathura Road , New Delhi - 110 044	MR. CHANDAN RAJPUROHIT	info@kajariaceramics.com	9929104628
77	RAGHUVAR INDIA LTD.		ANISH AGARWAL, MKT MANAGER	-	8559996925

78	JAIPUR GLASS & POTTERIES	Tonk Road Jaipur - 302015	ANISH AGARWAL, MKT MANAGER	jgp@dil.in , jaipur.glass@dil.in , jaipur.glass@datainfosys.net	8559996925
79	PRORVEMME & POMLA MINERALS P.LTD.		MR. J.P.DAVE	-	9428888960
80	WOLCA MINERALS	C-378, PRADHAN MARG, MALVIYA NAGAR, Jaipur - 302017, Rajasthan	PIYUSH GUPTA, GM MKT	wolcamines@gmail.com , mmatre@gmail.com	9930880054
81	SHAKUNTALAM	D-29, Swarnkar Colony, Nehru Nagar, Pani - Pech Jaipur - 302016, Rajasthan	MR. RAVINDRA SHARMA, CMD	-	9414210099

LIST OF OVERSEAS PARTICIPANTS FOR RBSM AT AHMEDABAD, MORBI & JAIPUR CO-INCIDING WITH CERAGLASS 2012 DURING 14TH TO 17TH DECEMBER 2012, 2012-13 UNDER MAI

- 1 Name: Mr. Salvio Cristofolini
Company: Domus Trade
Address: Av. Buzios, 277 – Florianopolis – SC - Brazil
Mobile: + 55 48 9973-8432
E-mail: salvio@domustrade.com.br

- 2 Name: Mr. Irio Piva
Company: Elevato Materiais de Construção e decoração Ltda
Address: Av do Forte 500
Mobile: + 55-51-99828698
[E-mail: irio@elevato.com.br](mailto:irio@elevato.com.br)

- 3 Name: Mr. Misel Capalija & Mr. Ivo Capalija
Company: Kimi Commerce d.o.o.
Address: Mavri 1, 51216 Viškovo,(Rijeka), Croatia
Mobile: +385 91 151 6267
[E-mail: misel@kimicommerce.hr](mailto:misel@kimicommerce.hr)

- 4 Name: Mr. Mina Tharwat Nazim Ibrahim
Company: Mina Trading Company
Address: 5 El Zaher Street, El Zaher, Cairo, Egypt
Mobile: +20 1 222259503
[E-mail: mina_mtc@hotmail.com](mailto:mina_mtc@hotmail.com)

- 5 Name: Mr. Kidane Hailemariam Gebreslassie
Company: Ethio-Queen Business Enterprise
Address: Haile G. Selassie Road, Z Bldg, 1st Flr, R#18
Mobile: +251 911 213093
[E-mail: ethioqueen@ethionet.et](mailto:ethioqueen@ethionet.et)

- 6 Name: Mr. Biniam Abraham Zeleke
Company: Biniam Abraham Import & export
Address: Subcity : Lideta , Kebele 33 h.no 256/257, Ethiopia
Tel: +251 913-174665
[E-mail: biniam.abraham.impex@gmail.com](mailto:biniam.abraham.impex@gmail.com)

- 7 Name: Mr. Torsten Munich & Ms. Jessica Maria Francesca Muzzalupo
Company: Global Innovations Germany GmbH & Co.KG
Address: Im Paesch 11, 54340 Longuich, Germany
Tel: +49 6502 9308610
E-mail: t.muenich@globalinnovations.de / j.muzzalupo@globalinnovations.de / info@globalinnovations.de

- 8 Name: Jány Csaba (Mr.)
Company: Ceragent Kft
Address: Abony, Hungary
Mobile: +36 30 2391 561
E-mail: csaba.janny@ceragent.com

- 9 Name: Mr. Csányi Peter
Company: Grestone Kft
Address: Abony, Hungary
Mobile: +36 707743388
[E-mail: peter.csanyi@grestoneurope.com](mailto:peter.csanyi@grestoneurope.com)

- 10 Name: Mr. Natiq Wasim Hikmat & Mr. Faraj Taha Ibrahim
Company: DIG Demma Group
Address: Harthia Q604 ST10 Bldg.36, Baghdad, Iraq
Mobile: +964 7503195858
E-mail: demmaaliraq@yahoo.com, demma_jion@yahoo.com
natiq2007@yahoo.com

- 11 Name: Mr. Belajevs Konstantīns
Company: Sia Cita Santehnika
Address: Rencenu iela 7b, Riga, Latvia
Mobile: +37129173378
E-mail: Konstantins.Belajevs@cita.lv, info@cita.lv

- 12 Name: Mr. Johannes Matheus Strauss & Mr. Seth Strauss
Company: Kalkrand Construction
Address: 50 Nickel St, Windhoek, Namibia
Mobile: +264 811224994
[E-mail: straussbuilders@iway.na](mailto:straussbuilders@iway.na)

- 13 Name: Mr. Ralph Richert Mouton
Company: Skybuild Construction CC
Address: 7025 Hans Dietrich Genscher Windhoek, Namibia
Mobile: +264 81 1249208
[E-mail: skybuild@mweb.com.na](mailto:skybuild@mweb.com.na)

- 14 Name: Mr. Neville Seymour Koopman
Company: Agape Construction CC
Address: P O Box 27377, Windhoek, Namibia
Mobile: +264 811 229402
[E-mail: nakki@iway.na](mailto:nakki@iway.na)

- 15 Name: Mr. Rajitha Priyantha Kande Gedara
Company: L&A Trading International
Address: No. 141/1 Eksath MW, Mahara Kadawatha, Sri Lanka
Tel: + 94777379360
[E-mail: legendsgifts4u@yahoo.com](mailto:legendsgifts4u@yahoo.com)

16 Name: Mr. Chambiri Werema Chambiri
Company: Esen Builders Co. Ltd.
Address: P.O.Box 722, Dar Es Salaam, Tanzania
Tel: +255 784 283 739 / +255 719 271 637
[E-mail: chambiri66@yahoo.com](mailto:chambiri66@yahoo.com)

17 Name: Gregory Baguma Magezi (Mr.)
Company: CTM (U) Ltd.
Address: P O Box 25202, Kampala, Uganda
Mobile: +256 0772205191
[E-mail: gbmagezi@africaonline.co.ug](mailto:gbmagezi@africaonline.co.ug)